

UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## AL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123

Expires: January 31, 2007 Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING:	01/01/2006	AND ENDING	12/31/06
· .	MM/DD/YY		MM/DD/YY
A. REC	SISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: OFG Fina	ncial Services, Inc	•	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
120 SE 6th Avenue, Suite 10	)5		
	(No. and Street)	. •	1
Topeka	KS	. (	56603-3515
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PE Richard L. Jacobs	ERSON TO CONTACT IN R		EPORT -233-5746
			(Area Code – Telephone Number)
B. ACC	OUNTANT IDENTIFIC	CATION	
Berberich Trahan & Co., P.A			
3630 SW Burlingame Road	Topeka	KS	66611-2050
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:  Certified Public Accountant Public Accountant Accountant not resident in Uni	ted States or any of its posse	ssions. Th	DCESSED R 2 3 2007 HOMSON
	FOR OFFICIAL USE OF	NLY FI	NANCIA
		<u>.</u>	1

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

Certified Public Accountants

3630 SW Burlingame Road Topeka, KS 66611-2050 Telephone 785 234 3427 Toll Free 800 530 5526 Facsimile 785 233 1768 www.cpakansas.com

#### INDEPENDENT ACCOUNTANTS' REPORT

The Board of Directors OFG Financial Services, Inc.

We have examined OFG Financial Services, Inc.'s (the Company) compliance with requirements set forth in the National Association of Securities Dealers (NASD) Manual, Rule 3011, Anti-Money Laundering Compliance Program during the year ended December 31, 2006. Management is responsible for the Company's compliance with those requirements. Our responsibility is to express an opinion on the Company's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about the Company's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Company's compliance with specified requirements.

In our opinion, OFG Financial Services, Inc. complied, in all material respects, with the aforementioned requirements for the year ended December 31, 2006.

Berlevich Inchan + Co., P.A.

Topeka, Kansas February 22, 2007 Certified Public Accountants

3630 SW Burlingame Road Topeka, KS 66611-2050 Telephone 785 234 3427 Toll Free 800 530 5526 Facsimile 785 233 1768 www.cpakansas.com

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

The Board of Directors OFG Financial Services, Inc.:

In planning and performing our audit of the financial statements and supplementary schedules of OFG Financial Services, Inc. (the Company) as of and for the year ended December 31, 2006, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, the recordation of differences required by rule 17a-13, or in complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

An Independently Owned Member

Because of inherent limitations in any internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Berlinch Instan + Co. , P.A.

Topeka, Kansas February 22, 2007



FORM X-17A-5, PART III SECURITIES AND EXCHANGE COMMISSION YEARS ENDED DECEMBER 31, 2006 AND 2005

## FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

Years Ended December 31, 2006 and 2005

## TABLE OF CONTENTS

	Page_
Independent Auditors' Report	1
Financial Statements:	
Statements of Financial Condition	2 - 3
Statements of Income	4
Statements of Changes in Stockholder's Equity	5
Statements of Cash Flows	6
Notes to Financial Statements	7 - 10
Supplementary Schedules:	
Schedule 1 - Changes in Liabilities Subordinated to Claims of General Creditors	11
Schedule 2 - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	12
Schedule 3 - Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	13
Schedule 4 - Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	14
Schedule 5 - Reconciliations	15

Certified Public Accountants

3630 SW Burlingame Road Topeka, KS 66611-2050 

 Telephone
 785 234 3427

 Toll Free
 800 530 5526

 Facsimile
 785 233 1768

 www.cpakansas.com

#### **INDEPENDENT AUDITORS' REPORT**

The Board of Directors OFG Financial Services, Inc.:

We have audited the accompanying statements of financial condition of OFG Financial Services, Inc. (the Company) as of December 31, 2006 and 2005, and the related statements of income, changes in stockholder's equity and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of OFG Financial Services, Inc. at December 31, 2006 and 2005 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information contained in Schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Berbineh Inshan + Co., P.A.

Topeka, Kansas February 22, 2007 THIS PAGE INTENTIONALLY LEFT BLANK

		2006	·	2005
LIABILITIES AND STOCKHOLDER'S EQUITY				
Liabilities:				
Accounts payable	\$	6,727	\$	6,540
Accrued liabilities:				
Commissions		332,329		286,655
Bonuses		204,500		184,688
Other		402		2,607
Income tax		12,510		44,050
Total liabilities		556,468		524,540
Stockholder's equity:				
Common stock - \$ 10 par value; authorized 2,500 shares,				
issued and outstanding 325 shares		3,250		3,250
Additional paid-in capital		163,750		163,750
Retained earnings		876,354		741,977
		1,043,354		908,977
	<del></del>	1,599,822	\$	1,433,517

## STATEMENTS OF INCOME

Years Ended December 31, 2006 and 2005

,	2006	2005
Revenues:		
Commissions and concessions	\$ 7,410,894	\$ 6,688,760
Interest	67,721	29,315
	7,478,615	6,718,075
Expenses:	!	
Employee compensation and benefits	1,476,282	1,360,571
Commissions and clearing charges	5,260,668	4,718,143
Rent	71,715	68,943
Communications	63,215	52,579
Promotional costs	119,955	103,923
Supplies	46,211	45,844
Taxes, other than income taxes	53,368	50,325
Other operating expenses	161,594	124,827
	7,253,008	6,525,155
Income before income taxes	225,607	192,920
Provision for income taxes	91,230	78,690
Net income	\$ 1/34,377	\$ 114,230

## STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

Years Ended December 31, 2006 and 2005

	_	ommon Stock	Additional Paid-In Capital	Retained Earnings	 Total
Balance at January 1, 2005	\$	3,250	\$ 163,750	\$ 627,747	\$ 794,747
Net income				114,230	 114,230
Balance at December 31, 2005		3,250	163,750	741,977	908,977
Net income				, 134,377	 134,377
Balance at December 31, 2006	\$	3,250	\$ 163,750	\$ 876,354	\$ 1,043,354

## STATEMENTS OF CASH FLOWS

## Years Ended December 31, 2006 and 2005

	2006		2005	
Cash flows from operating activities:  Net income  Adjustments to reconcile net income to net cash provided by operating activities:	\$	134,377	\$	114,230
Depreciation and amortization Changes in assets and liabilities:		17,435		16,732
Receivables Prepaid expenses Accounts payable Accrued liabilities		(62,756) 36 187 31,741		(59,467) 1,142 (5,130) 28,523
Net cash provided by operating activities		121,020		96,030
Cash flows from investing activities: Purchase of furniture and equipment Purchase of customer list		(16,220) (15,000)		-
Net cash used by investing activities		(31,220)		
Net increase in cash and cash equivalents		89,800		96,030
Cash and cash equivalents, beginning of year		909,996		813,966
Cash and cash equivalents, end of year		999,796	\$	909,996
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMA	TION	;		
Cash paid for income taxes	\$	122,770	\$	41,339

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

#### Organization and Summary of Significant Accounting Policies

#### **Organization**

OFG Financial Services, Inc. (the Company) is a broker-dealer registered with the Securities and Exchange Commission and the National Association of Securities Dealers (NASD). The Company concentrates in the marketing of mutual funds and annuities covering an area which includes seventeen states. A substantial part of commission income is generated through one carrier.

#### Statements of Cash Flows

For purposes of the statement of cash flows, the Company considers all cash and investments with an original maturity of three months or less to be cash equivalents.

#### Premium Customer List

Premium customer list is recorded at cost. Amortization is provided on the straight-line method over the estimated useful lives of assets, which are generally five years.

#### Furniture and Equipment

Furniture and equipment are recorded at cost. Depreciation is provided on the straight-line method over the estimated useful lives of assets, which are generally five years. Capital leases are capitalized and amortized over a period not in excess of applicable lease terms. Expenditures for major renewals and improvements are capitalized. Expenditures for maintenance and repair are charged to expense as incurred. When equipment is retired or otherwise disposed of, the related costs and accumulated depreciation or amortization are removed from the accounts, and any gain or loss is reflected in income.

#### Commissions and Concessions Revenue

Commissions and concessions are recorded as revenue once the carrier or mutual fund company confirms that payment has been received and the commission or concession earned.

## NOTES TO FINANCIAL STATEMENTS (Continued)

### 1 - Organization and Summary of Significant Accounting Policies (cont.)

#### **Promotional Costs**

Promotional costs including advertising are expensed as incurred.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 2 - Deposits

The Company routinely invests its surplus operating funds in money market funds. These funds generally invest in highly liquid U.S. government and agency obligations and various investment grade corporate obligations. Investments in money market funds are not insured or guaranteed by the U.S. government or by the underlying corporation; however, management believes that credit risk related to these investments is minimal.

At December 31, 2006, the bank balance of the Company's deposits was \$590,654. Of this, \$100,000 was covered by FDIC insurance, and \$490,654 was uninsured.

#### 3 - Premium Customer List

The company purchased a premium customer list in 2006 for \$ 15,000. Current year amortization is \$ 750. Amortization expense is \$ 3,000 per year for the next four years and \$ 2,250 in the fifth year. There is no additional amortization past the fifth year.

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### 4 - Leases

The Company has a residential property lease for the purpose of providing a Topeka residence for the President of the Company. Annual lease payments for 2006 and 2005 were \$ 12,000. The lease can be terminated by either party upon 30 days notice.

The Company has a 60-month lease agreement for office space which is scheduled to terminate June 30, 2007. Annual lease expense for 2006 and 2005 was \$66,693 and \$64,570, respectively.

Minimum future lease payments are as follows:

2007

\$ '33,450

#### 5 - Pension Plan

The Company has a 401(k) plan. Full-time employees must complete one year of service and be at least 21 years of age in order to participate in the plan. Employees can contribute up to 10% of their salary subject to Internal Revenue Service limitations. The Company provided a discretionary contribution of 10% in 2006 and 2005. Both employee and employer contributions are 100% vested upon payment into the plan. For the years ended December 31, 2006 and 2005, the Company contributed \$ 71,379 and \$ 66,116, respectively, into the plan. These contributions are included in employee compensation and benefits on the statements of income.

#### 6 - <u>Income Taxes</u>

Provision for income taxes reflected on the statements of income represents current taxes. The tax rate is lower than the Federal statutory rate of 34% primarily due to the use of lower rates attributable to the first \$50,000 of income of the graduated income tax brackets.

# NOTES TO FINANCIAL STATEMENTS (Continued)

## 7 - Related Party Transactions

For 2006 and 2005, the Company received \$ 1,500 per month from an affiliated corporation for use of office facilities and other administrative costs. These receipts are netted against certain operating expenses, including rent, communications, and promotional costs.

## 8 - Net Capital

Pursuant to the net capital provisions of rule 15c3-1 of the Securities and Exchange Commission, the Company is required to maintain a minimum net capital as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. Net capital requirements, aggregate indebtedness, and net capital ratio as of December 31, 2006 were:

Net capital	\$ 858,635
Net capital requirements	100,000
Aggregate indebtedness	556,468
Aggregate indebtedness to net capital ratio	.65 to 1

SUPPLEMENTARY SCHEDULES

# CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

December 31, 2006

No such liabilities exist at December 31, 2006.

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

## December 31, 2006

Aggregate indebtedness - total liabilities	\$	556,468
Net capital:		
Credit items:		
Common stock	\$	3,250.
Additional paid-in-capital		163,750
Retained earnings		876,354
		1,043,354
Debit items:		
Nonallowable assets:		
Advances to salesmen		1,359
Other receivables		5,546
Premium customer list		14,250
Furniture and equipment, net		34,341
Prepaid expenses		69,689
Haircut on money market account		59,534
		184,719
Net capital		858,635
Capital requirements	<u>-</u>	100,000
Capital in excess of requirements	\$	758,635

Ratio of aggregate indebtedness to net capital is .65 to 1.

# INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2006

The Company is operating under the exemptive provisions of the Securities and Exchange Commission Rule 15c3-3 since they do not carry securities accounts for customers or perform custodial functions relating to customer securities.

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2006

The Company is operating under the exemptive provisions of the Securities and Exchange Commission Rule 15c3-3 since they do not carry securities accounts for customers or perform custodial functions relating to customer securities.

#### RECONCILIATIONS

December 31, 2006

## **COMPUTATION OF NET CAPITAL**

Net capital shown in FOCUS II report for December 31, 2006, as previously filed

\$ 930,679

Reconciling items:

Adjustment to income taxes
Haircuts not included on FOCUS II report

(12,510) (<u>59,534</u>)

Net capital as shown on this report

<u>\$ 858,635</u>

## RESERVE REQUIREMENTS

Not applicable.

**END**